



AQUATERA[®]

WATER EARTH INNOVATION

WATER | WASTEWATER | SOLID WASTE

Contracted Services | Consulting Services | Shareholder Opportunities

www.aquatera.ca

WHO WE ARE

In business since 2003, Aquatera has been a model of regional cooperation between our municipal shareholders in northern Alberta, serving over 80,000 customers. We are trusted experts in delivering ideal solutions and services essential to growing healthy communities. Our commitment to the health and safety of our employees, vendors, contractors, and the communities we serve are fundamental components to Aquatera's continued success.

Aquatera Utilities is a municipally owned corporation headquartered in the Grande Prairie region and is a leading provider of water, wastewater, and solid waste services throughout Alberta. We play an integral role in growing healthy communities while supporting economic development in our service territories.

Whether a municipality, a large company or a smaller organization, we continue to deliver on what customers expect:

- Competitive rates
- Optimized value
- Quality services
- Service tailored to each customer's needs
- Strict adherence to environmental regulations

Achievements

- Recognized among Alberta's Top Employers (2022, 2023, and 2024)
- Aquatera employee appointed to the AWWOA Executive Board (2020-2021)
- Award of Merit for Innovation from The Consulting Engineers of Alberta (2017)
- Business Partner of the Year Award from Goodwill Industries of Alberta (2017)
- International Continuous Improvement Award from Leading Edge Group (2017)
- Aquatera's Eco Centre awarded Alberta's Recycling Collection Site of the Year (2014)
- AWWOA Operator of the Year award (2012 and 2014)



OUR GROWTH MODEL

As a leader in innovation, we are working to expand our business outside of our core services by creating new opportunities to earn revenue. These additional revenues will help keep rates as low as possible for residential and business customers. For more information visit www.aquatera.ca/transparency-growth/acquisitions.

Municipal Services

- Expand our shareholder base
- Provide services to business and industry
- Partner with municipal customers



OUR CUSTOMERS

Aquatera has extensive experience and proven expertise to meet the unique and diverse needs of clients including:

- Industries
- Municipalities – rural and urban
- Non-profit organizations
- Private companies
- Public organizations and institutions
- For more information on communities we serve, visit www.aquatera.ca/who-we-are/communities-we-serve



GROWING HEALTHY COMMUNITIES

Our core purpose is Growing Healthy Communities and we are proud to be a socially and environmentally responsible company, delivering trusted quality, valued service, and peace of mind to our customers and communities.

We partner with organizations that align to our core values of safety, teamwork, quality and respect. To cultivate this trust in our company, we want to make sure we are doing everything we can to provide you with the information you need to understand our business, services, and standards.



SHAREHOLDER INVESTMENT MODEL

Aquatera has earned a solid reputation based on customer service excellence, operational expertise, commitment to regulatory compliance and the environment, and innovative initiatives in the communities we serve.

Aquatera shareholders include the City of Grande Prairie, the County of Grande Prairie, the Town of Sexsmith, and the Town of Wembley. Municipalities of any size can become Aquatera shareholders. New shareholders invest their water and wastewater assets, and potentially landfill assets into Aquatera. In return, Aquatera will own and operate the utilities and the municipality will receive a return on their investment through dividend producing shares. This model is both profitable and sustainable, and consistently delivers value to our shareholders.

CONTRACTING AND CONSULTING SERVICES

Our team of professionals brings expertise and experience to every situation, with backgrounds that include operations management, finance, project management, and regulatory compliance. From small projects that address a specific challenge, to large more complex projects or utility systems throughout their life cycle, we have the capacity to tailor our services to address the needs of the client.

Aquatera's municipal roots, combined with a business focus, provides deep understanding of municipal water needs and effective solutions and partnerships. We include a range of services within those contracts that include liaising with regulatory authorities on their behalf, regulatory compliance, collaboration with executives and councils, and the expertise to provide quality, reliable services.

AUXILLARY SERVICES

- Bulk Water
- Billing and Metering Services
- Catch Basin and Manhole Repair
- Hydrant Repair and Servicing
- Landfill Operations and Maintenance
- Lift Station Maintenance and Repair
- Sanitary Sewer and Storm Line Flushing
- Sump and Septic Disposal
- Underground Infrastructure Maintenance and Repair
- Water and Wastewater



Trusted Quality | Valued Service | Peace of Mind

CONTACT US

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